

KMIP Komments

Kettle Moraine
Insurance Professionals

KMIP Komments
September 2009

Welcome back!!

As every past president has stated – “This is going to be a great year!” I am thrilled to be taking on the role of President for this coming year. When you think of all the things we have accomplished as an organization – it just puts a smile on my face. I hope everyone had a great summer and is ready for some fun and exciting meetings!

Our first meeting this year is September 16th at West Bend Mutual Insurance Co. Mike Geldreich from R & R Insurance will be speaking on work comp topics. We also will be having our membership meeting in October along with a class – Tax Free Roth IRA’s. Let’s grow our organization and invite a person who would like to see what we are all about. The Programs Committee, which is chaired by Mary Wittmann this year, has some exciting speakers planned. We will also be holding two NAIW classes. The first one will be in October for the membership drive as mentioned above and the second one will be “The Risk Management Process – An Overview” which will be taught by our own Joan Kuhn.

Please make sure to register for the Council Meeting in October. I have enclosed a copy of the registration form. This will be held in Wausau and should be a lot of fun. Our own Tracy Oestreich will be competing at the speak-off on Saturday. **Good Luck Tracy! We know you will do us proud.**

If you would like to get involved in the different committees that we have in our organization, please contact the committee chair. A list of the committees is enclosed with this newsletter.

One last item – we will need a lot of help for Regional that will be held at West Bend Mutual Insurance Co. in March. I will have a sign up sheet at the first meeting to find out those who may be interested in helping out with certain tasks that have been assigned to KMIP.

My main goal for the year is to keep the members we have interested in our organization, to entice a few new members, and to just HAVE FUN!!!

See you at our September 16th meeting.

Connie Kempke
KMIP President

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“To provide all members with a comfortable & encouraging environment, with opportunities to learn, share, and grow through education and networking”

KMIP Fun Facts:

- ◆ Founded in 2003 by 11 dedicated insurance women.
- ◆ Has grown to over 50 members representing 11 different companies in the insurance industry.

Calendar of Events



Sept 8, 2009	KMIP Board Meeting	R&R Insurance, West Bend
Sept 16, 2009	1st KMIP meeting of 09/10 term Mike Geldreich from R&R Ins Work Comp Topics	West Bend Mutual Insurance Co
Oct 5, 2009	KMIP Board Meeting	R&R Insurance, West Bend
Oct 9-10, 2009	WI Council Meeting	Wausau, WI
Oct 21, 2009	KMIP Meeting Tax Free Roth IRAs	Heidel's
Nov 18, 2009	KMIP Meeting Joan Kuhn-Risk Presentation	West Bend Mutual Insurance Co



*"Find out who you are
and do it on
purpose."*

-Dolly Parton

Birthdays

Mary Ellen Heese	9/1
Heather Koch	9/1
Linda Bird	9/29



Stork Report



Jessica and Bryan Greisch welcomed Katelyn Sophia into the world on August 17th. Please extend your congratulations to them.

Officers 2009-2010

President:	Connie Kempke Connie.Kempke@rrins.com
Vice President:	Amy Baier ABaier@wbmi.com
Treasurer:	Meri Lou Chambers MChambers@wbmi.com
Secretary:	Cindie Pitz CindiePitz@hotmail.com

September KMIP Meeting

Place: West Bend Mutual Insurance Company (Prairie Center)
1900 S. 18th Avenue, West Bend

When: Wednesday, September 16, 2009
5:00 PM—Networking (Cash Bar)

Dinner: 5:45 PM **Panini Party**

Warm, crispy Panini Sandwiches:

Reuben – Corned beef, swiss cheese, sauerkraut and 1,000 island on light, seedless rye bread

Chicken Caesar – Grilled, sliced chicken, shredded parmesan cheese, sliced tomato & Caesar dressing

Turkey Club – Turkey, cheddar cheese, crispy bacon, sliced tomatoes and ranch dressing

Homemade Cream of Chicken & Wild Rice Soup

Homemade Cheesy Vegetable Soup

Affy Tappy Salad

Fried Potato Chip Fries

Assorted Dessert Bars

(Lemon, Pecan, Chocolate Raspberry, Brownie)

Coffee, Canned Soda and Bottled Water

Cost: \$18.00—Payment by check or exact cash when checking in. Checks are to be made payable to KMIP.

Program: 6:30 PM
Mike Geldreich from R&R Insurance Services
Workers' Compensation, Return-to-Work, Work Comp Mods

RSVP: No later than **Thursday, September 10, 2009** by email to Mary Wittman at mwittmann@wbmi.com

Reminder: If you respond that you are attending the dinner and do not show up, you will still be charged for the cost of the meal.



KMIP Committees—Get Involved!!

Below is a description of the KMIP committees. Please contact one of the chairs below to join.

Audit: responsible for examining the books, accounts, and financial records that the treasurer maintains

Budget: determines a budget for each committee as needed based on available funds and past audit reports

Bylaws/Standing Rules/Legislative: keep the membership advised of local, council and national legislation affecting the insurance industry, and shall promote a legislative program

Education/Safety: recommends and supervises educational programs and courses of study in insurance and related subjects

Fundraising: researches and facilitates activities to raise funds for the local association to be used for NAIW activities and scholarships

Long-Range Planning: aids in formulating steps to perpetuate the association and increase the potential to meet association goals

Membership: promotes membership in KMIP, maintains roster, sends roster to NAIW International with renewal dues

Newsletter/Website: publishes and provides via electronic mail a monthly newsletter to the members of the local association, maintains the KMIP website

Programs: develops a program for each regular monthly meeting

Social: organizes and facilitates social activities of the members outside of the usual monthly meetings

Committee Chairs

AUDIT

Joan Kuhn

BUDGET

MeriLou Chambers

BYLAWS/STANDING RULES/LEGISLATIVE

Pam Allison

EDUCATION/SAFETY

Joan Kuhn

FUNDRAISING

Barb Bauer

LONG RANGE PLANNING

Jessica Klas

MEMBERSHIP

Jen Weiteman

NEWSLETTER/WEBSITE

Natasha Lambrecht

PROGRAMS

Mary Wittman

SOCIAL

Tricia Roxbury



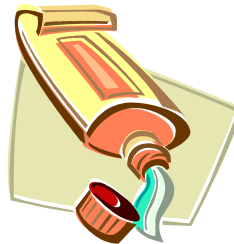
“How wonderful it is that nobody need wait a single moment before starting to improve the world”

-Anne Frank

Donate to Dr. James Albrecht Free Clinic at October KMIP Meeting

KMIP has chosen to support various local agencies throughout the year. Beginning in October, we will be collecting hygiene products for the Dr. James Albrecht Free Clinic. Items needed are: small travel sizes, toothpaste, toothbrushes, shampoo, etc.

Coming Up: In November, we will collect holiday gifts for the residents of the Samaritan home.



Worker's MySpace page tips former employer off about comp fraud

It's true: Managers can find comp fraud by viewing employees' social networking Web pages.

Dollar Tree in Virginia suspected an employee was abusing workers' comp. She'd received more than \$100,000 over a year and a half for back problems.

The employee posted on her MySpace page that she had a side job taking photos at a wedding.

Dollar Tree representatives saw her lugging camera equipment and picking up children at the event, showing no signs of back pain.

The retailer won its appeal of her case.

www.safetynewsalert.com





FOCUS ON THE FUTURE

October 9-10, 2009

Jefferson Street Inn and Conference Center

Hosted by: Mid-Wisconsin Insurance Association

Special Guests: Region V Vice-President, Brenda McDermott and Council Director, Mary Kohn



WISCONSIN COUNCIL MEETING, WAUSAU, WI

Join us Friday morning, October 9 for 6 hours of Continuing Education Credit, where we will present Underwriting for Non-underwriters. The class will begin at 9:00 a.m. on Friday morning, include break and lunch and finish up Friday afternoon.

The Hospitality Room will be open Friday evening beginning at 6:00 p.m. Lots of good food and refreshments for weary travelers, raffles, 50/50 drawing, and FUN!

The meeting will be held at the Jefferson Street Inn, 201 Jefferson Street, Wausau, Wisconsin 54403. Hotel reservations should be made directly with the hotel by September 9 by calling 1-866-855-6500. **Please, no online bookings.** Make sure you mention you are reserving for the Council Meeting. Rates are \$99 per room per night Executive Queen (single occupancy).

The Council Meeting Registration fee is **\$60.00**

CE Credit Underwriting for Non-Underwriters **\$35.00 members, \$40 non-members (CE Only)**

Please send your reservation form and check by **September 9** to:

Mid Wisconsin Insurance Association
C/o Pat Ferguson
2709 Ellis Street
Stevens Point, WI 54481

If you have any questions, please contact Karen Karow at (715) 539-4811 or kkarow@churchmutual.com. Also check out our website for additional registration forms and a FAQ section for first timers. www.mwia-naiw.org

* * * * *

Name _____ Telephone # _____

Address _____ Delegate ___ Alternate ___ Local President ___

E-Mail Address _____ Past Council Director ___ Past RVP ___

Association _____ First Timer ___

Designations (3) _____

If attending CE class, remember to have your license number with you.

CHECK ENCLOSED, Payable to Mid-Wisconsin Insurance Association:

REGISTRATION FEE \$ _____

CE WORKSHOP \$ _____

Total Enclosed \$ _____



**THE MID-WISCONSIN INSURANCE ASSOCIATION PRESENTS
UNDERWRITING FOR NON-UNDERWRITERS**

Join us Friday morning, October 9 for 6 hours of Continuing Education Credit, where we will present Underwriting for Non-underwriters. This program covers underwriting issues and decisions in the personal lines, commercial lines, workers' compensation, life/health and surety bond fields. It answers the question, "What do underwriters need to know and why?" The class will begin promptly at 9:00 a.m. on Friday morning, includes break and lunch and will finish up Friday afternoon.

The instructor for the class is Lori Reimann, Corporate Trainer with Church Mutual Insurance Company

The meeting will be held at the Jefferson Street Inn, 201 Jefferson Street, Wausau, Wisconsin 54403. Registration begins at 8:30 a.m.

Mid-Wisconsin Insurance Association is a local association of the National Association of Insurance Women (International). We serve insurance professionals in Portage, Marathon and Lincoln counties in Wisconsin.

Our Mission: To provide a learning platform for insurance knowledge and professional skills as well as mentoring opportunities for our members.

How do we achieve our mission?

- Though monthly association meetings which often include a guest speaker/trainer
- Through active participation in the Wisconsin Council of NAIW
- Through active participation in Region V of NAIW (International)
- Through the sponsorship of local continuing education (CE) courses
- Through the presentation of NAIW-sponsored training courses like Communicate With Confidence (CWC)

Monthly Association Meetings

We traditionally meet on the second Wednesday of the month at 5:30. The meeting (including dinner) lasts about two hours. We meet in Wausau, Wisconsin. Educational programs, guest speakers and association business are handled within these meetings.

If you'd like to attend one of our meetings as a guest and see what we're all about, send us an [e-mail](#) or call Pam Melander, MWIA President, at (715) 539-4471.

CE Credit Course, Underwriting for Non-Underwriters **\$40.00 (No refunds, as MWIA will order the materials)**

Please send your reservation form and check by **September 9** to:

Mid Wisconsin Insurance Association

C/O Pat Ferguson
2709 Ellis St
Stevens Point WI 54481

You can check out our website at www.mwia.naiw.org for additional information or registration forms.

* * * * *

Name _____ Telephone # _____

Address _____

E-Mail Address _____

In order to receive CE credit, you must have your license number with you.

CHECK ENCLOSED, Payable to Mid-Wisconsin Insurance Association:

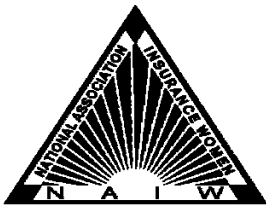
CE WORKSHOP \$40.00 per person;

Total Enclosed \$ _____

Mailing address:
PO Box 15
West Bend, WI 53095

Newsletter Editors: Natasha Lambrecht &
Andrea Wulf

Please submit any articles of interest, classes
completed or designations earned for
publication in the newsletter via email to
nlambrecht@wbmi.com or awulf@wbmi.com



Funny Signs

Outside a hotel: “Help! We need inn-experienced people.”

Music store: “Bach in a minuet.”

Maternity clothes shop: “We are open on Labor Day.”

At the Electric Company: “We would be de-lighted if you send in
your bill. However, if you don’t, you will be.”

In a restaurant window: “Don’t stand there and be hungry; come on
in and get fed up.”

In a counselor’s office: “Growing old is mandatory; growing wise is
optional.”

Podiatrist’s window: “Time wounds all heels.”

Computer store: “Back in 10 minutes—out for a
quick byte.”



Pending in the Senate: Legislation – Texting While Driving

Legislation has been introduced in the U.S. Senate which would require states to write laws to prohibit text messaging by drivers or risk losing 25% of their annual federal highway money. S. 1536, sponsored by a group of Democrats, including Sen. Charles E. Schumer (N.Y.), came a day after the Virginia Tech Transportation Institute released a study on commercial truck drivers that found texting drivers to be 23 times more likely to be involved in a crash or a near miss. The legislation would set deadlines for Transportation Department regulators to devise minimum penalties for states to implement. States would have two years to enact their own laws.



Adapted from NAFA newsletter