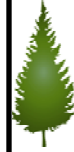


KMIP Komments

January 2012



KMIP

Kettle Moraine Insurance Professionals

The young professionals once again planned the December meeting, along with help from the new members of KMIP. There was a committee of 12 members who planned the event. Even though there were some last minute surprises everything came together in the end.

The meeting was held at Riverside Brewery in West Bend where attendees were offered several delicious choices for the meal. After the meal, the Brewmaster spoke about the brewing process and we all had a chance to sample four of their original brews. Considering what was left at the end of the night, it was easy to see that Main Street Amber Ale and Flying Squirrel Nut Brown Ale were the hits of the evening, where the coffee-flavored Feelin' Lucky Irish Stout and sweet Bent Berry Weiss did not go over as well.

In addition to the beer tasting, Healing Elements, once again, offered chair massages while the attendees were networking. Many of the attendees also wore their holiday sweaters (were they ugly or just festive, you be the judge...) to get everyone in the Christmas mood, and also were entered into a prize drawing. Carrie Broman was randomly drawn. Thanks to everyone who participated.

Finally, each member of the committee donated a bottle of wine to raffle off with the proceeds going to Chix 4 a Cause. The unique handmade snowman and reindeer wine cork-ornaments were a hit doubling as the raffle tickets for the drawing. Over \$200 was raised for this worthy cause! Nice job everyone!!

Congratulations on a wonderful December meeting to everyone on the committee – Jessica Gresich, Natasha Lambrecht, Andrea Wulf, Jesse Jordan, Jen Weiterman, Erika Fechter, Amy Baier, Samantha Humer, Carrie Broman, Leslie Cook, Heather Koch, and Louise Fahney.

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Mailing address:
PO Box 15
West Bend, WI 53095

Newsletter Editors: Natasha Lambrecht, Andrea Wulf, and Carrie Broman

Please submit any articles of interest, classes completed or designations earned for publication in the newsletter via email to nlambrecht@wbmi.com or awulf@wbmi.com



“To provide all members with a comfortable & encouraging environment, with opportunities to learn, share, and grow through education and networking”



Calendar of Events

January 18	Monthly Mtg—Fraud	West Bend Mutual Ins.
February 6	KMIP Board Meeting	West Bend Mutual Ins. Oak 271
February 15	Monthly Mtg—TBD	Hitching Post-Kohlsville
March 1	Luncheon Meeting-Panel Discussion	West Bend Mutual Ins.



“An optimist stays up until midnight to see the New Year in. A pessimist stays up to make sure the old year leaves.”
 ~Bill Vaughan



December Meeting Photos

Top left: Amy Baier
Top right: Barb Wilcox, Jen Weiterman
Bottom: Mary Ellen Heese, Ann Stockhausen, Jen Weiterman, Linda Young



Officers 2011-2012

- President: Joan Kuhn
JKuhn@wbmi.com
- Vice President: Jen Weiterman
JWeiterman@wbmi.com
- Treasurer: Jessica Greisch
JGreisch@wbmi.com
- Secretary: Karrie Isken
KIsken@wbmi.com
- Board Members: Laura Brown
Cherie Vita-Lenk
Mary Wittmann
- Website: www.kmipwi.org



January 2012 KMIP Meeting

Join us for fun, friendship, and insurance knowledge

Place: West Bend Mutual Insurance—Prairie Center
1900 S. 18th Avenue West Bend, WI

When: Wednesday, January 18, 2012
5:00 pm - Networking
5:45 pm - Dinner

Menu: Beef Stroganoff
Chicken Piccata
Roasted Garlic & Chives Mashed Potatoes
House Salad
Broccoli & Cauliflower Parmesan
Assorted Bars
Soda, Water, Coffee

Cost: \$18—Payment by check (to KMIP) or exact cash when checking in.

Program: 6:15 pm
FRAUD!! - West Bend's SIU Department
-What does "fraud" really mean (perception vs. reality)
-Type of investigations the West Bend team handles
-Success stories

7:15
Safety Information
Joan Kuhn

7:30 pm
Business Meeting

RSVP: No later than Thursday, January 12th by email to Mary Wittmann at mwittmann@wbmi.com

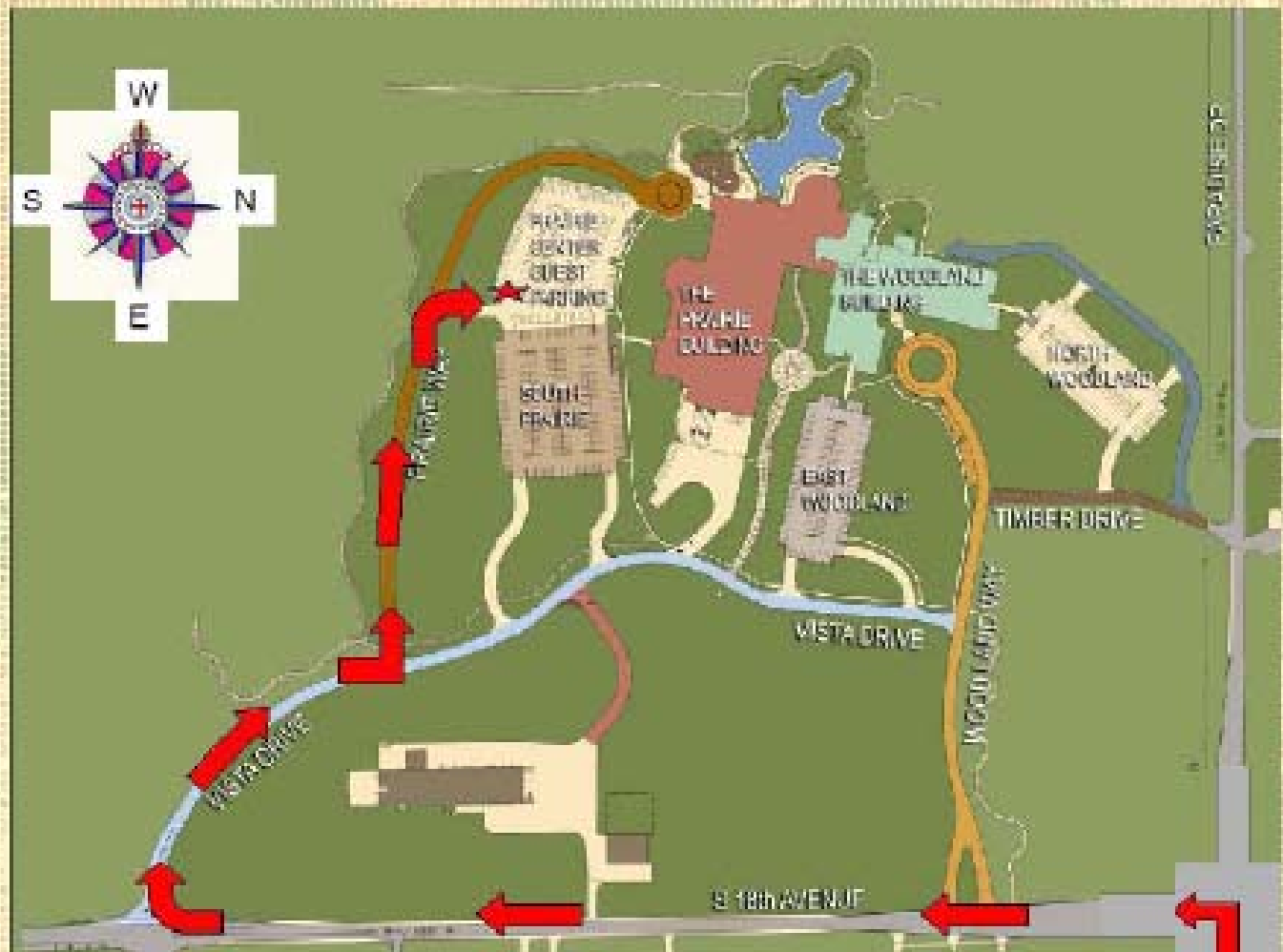
Reminder: If you respond that you are attending the dinner and do not attend, you will still be charged for the cost of the meal.

At the meeting we will also be collecting food donations to give to the West Bend Food Pantry. Please remember your non-perishable items for this great cause.



Directions to West Bend Mutual Insurance Company

- ◆ From Paradise Drive turn south on S 18th Avenue. Enter the grounds at the second entrance to West Bend (Vista Drive). Follow Vista Drive to Prairie Way into the Prairie Center guest parking lot. Enter the Prairie building at the main entrance (by the turn-around driveway).





**“Cheers to a
New Year and
another chance
for us to get it
right.”**

~Oprah Winfrey



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New Member Bio

Louise Fahney

Louise currently works at West Bend Mutual Insurance Company in the Imaging Department. She started in May 2011.

Prior to starting at West Bend, Louise worked as a substitute paraprofessional in the Kewaskum School District for 2 years. Before that, she worked at B.C.Ziegler and Company for over 30 years in various clerical positions.

Louise is married to Richard Fahney, an auto technician. They have two daughters. In her spare time, she enjoys spending time with her family (she has 9 brothers and sisters who she's very close to), watching high school sports, walking and reading.

Welcome to KMIP Louise!!

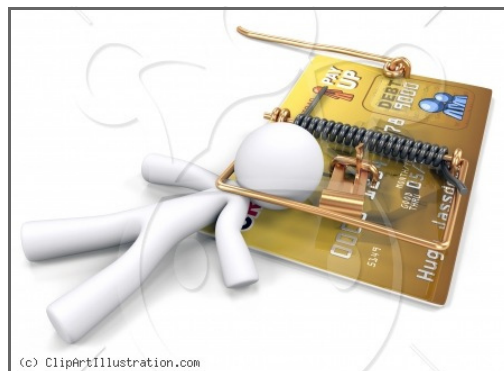
The 13 worst-ever nonpayment excuses!

CFO Daily News by Jennifer Azara

Few people would want to swap jobs with collectors ... especially these days. These real-life examples aren't likely to change any minds. With cash scarcer, debtors are getting craftier (and sometimes much more brazen) about preserving their cash flow at the expense of yours. And while some excuses are legit, others are downright crazy.

We've collected 13 of the most off-the-wall reasons actually given to finance staffers. Let's hope you've never been told any whoppers like these:

1. "You didn't get paid this month because your payment date fell on a Saturday."
2. "Your check was the biggest – so it didn't get signed. You'll have to wait another week!"
3. "I know I owe you some money, but you haven't been chasing me hard enough for it."
4. "It's not a valid debt as my vindictive ex-wife ran off with the company credit card."
5. "Keep complaining about where your check is and we won't pay you for another month."
6. "You didn't backdate your invoice so the accounts took another 30 days credit."
7. "You won't be paid until you have completed the defect liability period works." (This was one month away from the end of the period and a year after the work was completed.)
8. "My wife has been kidnapped and I need the money to get her back."
9. "You used white paper clips. The accounts department didn't see the paper clip and so didn't notice that the invoice was stuck to the back of the letter."
10. "All names get put in a hat. If your company's is pulled out, we pay you this week. If not, you stay in the hat until next week."
11. "We moved offices and lost our company checkbook."
12. "I just got back from my luxury holiday, it cost more than I thought so I no longer have the funds to pay."
13. "The sole check signer had his dog in the office and the dog had knocked his false teeth out of the window so he had gone to the dentist."



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